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## **Request for Proposal**

Design, Supply, Testing, Installation, Commissioning,
Operation and Maintenance of 20 MW/ 40 MWh
Battery Energy Storage Systems (BESS) in Delhi under
Tariff-Based Competitive Bidding

Ref: TERI/MAT/2023-24/014

Tender publishing date: 01 Sep 2023

Last Date for Submission of Bids: 03 Oct 2023

**Corrigendum No.2** 

4	

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## **Updated Schedule of Bidding Process**

In Volume-2, Schedule of Bidding Process has been updated as per below timeline

S No.	Milestone	Date & Time
1	Release of tender	01.09.2023
2	Last date for submission of written questions by	08.09.2023, 5 p.m.
	bidders	
3	Site visit (if required)	11.09.2023, 10 a.m.
4	Pre-Bid Meeting	12.09.2023, 11 a.m.
5	Response to Queries	15.09.2023
6	Last date for submission of technical bid and financial	03.10.2023, 5 p.m.
	bid response	
7	Opening of technical bid responses	04.10.2023
8	Declaration of shortlisted firms based on technical	06.10.2023
	evaluation	
9	Technical presentation by shortlisted bidders	09.10.2023 2 p.m.
9	Financial bid opening of only technically qualified	11.10.2023 11 a.m.
	bidders	
10	e-Reverse Auction	12.10.2023
11	Finalization of Bidder and issuance of Letter of Award	18.10.2023
	(LoA) (any change in date of issuance of LoA, same will	
	be notified via e-mail) *	



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### Amendments to the RFP

S. No	Clause No.	Existing Clause Amended /A	dded Clause		
1	Volume-1, Page No 8, Clause 32	Note: The shareholding of the Lead member in the Project until <b>the EXP</b>	Note: The shareholding of the Lead member in the Project Company (Special Purpose Vehicle) cannot be changed until the EXPIRY DATE or the termination of the BESSA, whichever is earlier.		
2	Volume-1, Definition of Terms.	more than 50 either direct	"PARENT COMPANY" shall mean a Company, which holds more than 50% voting rights and paid up share capital, either directly or indirectly in the Project Company or a Member in a Consortium developing the Project		
3	Volume-1, Page No. 14 Delivery, installation, and Commercial Operation Date (COD)	commissioning of the project should be completed within twenty-four (24) weeks from the Effective Date of BESSA.  This shall be the Scheduled Commissioning Date (SCD)  This shall be case the BES	Delivery of materials, installation, testing, and commissioning of the project should be completed within <b>Twelve (12) months</b> from the Effective Date of BESSA. This shall be the Scheduled Commissioning Date (SCD). In case the BESSD commits to commission in less than 12 months, then the same shall be considered as SCD.		
4	Volume-1, Page No. 16 "Operation and Maintenance" under point no. (h)	·	provide maintenance services within <b>24 hours</b> of lodging of complaint		
5	Volume-1, Page No. 18 1.1 Battery Subsystem		p efficiency (RTE) (AC-to-AC, % >85% at g auxiliary consumption) COD		
6	Volume-1, page No. 13. Clause 26	be provided for recording export/import energy from/to shall be prov	Energy meter of <b>0.2 S</b> class accuracy (as per IS-14697) shall be provided for recording export/import energy from/to BESS		
7	Volume-1, Page No. 23, S. No. 5 Auxiliary power supply	technical bid for the proposed battery technology and technical bid	Auxiliary consumption has to be mentioned under the technical bid for the proposed battery technology. The auxiliary consumption charges shall be borne by the		



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S. No	Clause No.	Existing Clause	Amended /Added Clause
		efficiency.	buying utility. However, the auxiliary consumption
			charges borne by BRPL shall be capped at 2.5% of the 80
			MWh on a daily basis. Bidders are expected to optimize
			system design accordingly.
8	Volume-2, page 5, clause	Consortium up-to two firms/organizations with above	Consortium up-to <b>three</b> firms/organizations with above
	1.2	eligibility criteria, as members is allowed, with one of the	eligibility criteria, as members is allowed, with one of the
		consortium members identified as the Lead Member	consortium members identified as the Lead Member
9	Volume-2, Page No. 7,	The bidders must have certifications for ISO 9001:2015	The bidders must have certifications for ISO 9001:2015
	clause 2.5	quality management system, ISO 14001:2015	quality management system, ISO 14001:2015
		Environment management system, ISO 27001:2013	Environment management system, ISO 27001:2013
		Information Security Management System.	Information Security Management System before the
			signing of the BESSA.
10	Volume-2, Page No. 8.	Bank Guarantee against EMD needs to be submitted in	Bank Guarantee against EMD needs to be submitted in
	Clause 2	both online and offline modes. The bidders will be	both online and offline modes. The bidders will be
		required to submit the bank guarantee, either in person	required to submit the bank guarantee, either in person
		or through post, at the office of Bid Manager until the	or through post, at the office of Bid Manager until the
		date as on 2 working days after the closing date of bid	date as on <b>four (4)</b> working days after the closing date of
		submission. The 2-day duration will be counted from the	bid submission. The <b>four (4)</b> -day duration will be counted
		date of bid submission.	from the date of bid submission.
11	Volume-2, Page No. 14.	Bids shall remain valid for 120 (One Hundred Twenty)	Bids shall remain valid for <b>180 (One Hundred Eighty)</b> days
	Clause 7	days post bid date.	post bid date.
12	Volume-2, Step-3, Page	2. At least one week prior to e-RA, an advance intimation	2. The lowest three shortlisted bidders discovered after
	No. 21	regarding the date and time of the eRA will be sent by e-	the opening of the financial bids (L1, L2, L3) shall be
		mail to all the bidders who are technically and financially	invited for the e-RA.
		qualified. However, from this advance intimation it shall	
		not be construed by the bidders that they have been	
10		shortlisted for e-RA.	
13	Volume-2, Step-3, Page	The discount received after the RA and final negotiation,	The discount received after the RA and final negotiation,
	No. 21	w.r.t the initial financial bid shall be applied on all line	w.r.t the initial financial bid may not necessarily be
		items on a pro-rata basis.	applied on all line items on a pro-rata basis. <b>The bidder is</b>
			free to undertake their calculations to arrive at the



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S. No	Clause No.	Existing Clause	Amended /Added Clause
			target tariff. However, the bidder is not allowed to increase the value of any of the line items of their submitted financial bid
14	Volume-2, Format 1: Covering Letter	We agree to abide by this Bid for a period of 120 days from	We agree to abide by this Bid for a period of <b>180 days</b> from
15	Volume-2, Format 3: Financial Bid	I/We agree that this offer shall remain valid for a period of 120 (One Hundred and Twenty) days from	I/We agree that this offer shall remain valid for a period of <b>180 (One Hundred and Eighty)</b> days from
16	Volume-3, Page No. 11, clause 4.7 (iii)	<ul><li>aThe BESSD shall be liable to remove the assets from the premises and return the land to Buying Utility.</li><li>bthe BESSD shall be liable to remove the assets from the premises, with the land being returned to the Buying Utility at the earliest.</li></ul>	aThe BESSD shall be liable to remove the assets from the premises and vacate the land. bthe BESSD shall be liable to remove the assets from the premises and vacate the land.
17	Volume-3, Page No. 14, clause 8.2.6	The BESSD shall be liable to remove the assets from the premises, with the land being returned to the Buying Utility at the earliest.	The BESSD shall be liable to remove the assets from the premises, with the land <b>being vacated</b> at the earliest.
18	Volume-3, Page No. 27, clause 1.1.1	.The Performance Bank Guarantee (PBG) having validity from the date of submission of PBG until 9 months after the COD submitted for a value equal to 7.5% of the capital expenditure quoted by the BESSD in their financial bid,	The Performance Bank Guarantee (PBG) shall be valid from the date of signing of BESSA and shall be valid for a period of 12 years from the Commercial Operation Date (COD) or 8,760 lifecycles (whichever is earlier), plus 12 months towards claim period. The PBG must be submitted for a value equal to 5% of the capital expenditure quoted by the BESSD in their financial bid,
19	Volume-3, Page No. 31, clause 2.4.1	The Scheduled Commissioning Date (SCD) for commissioning of the full capacity of the Project shall be the date as on Twenty-four (24) weeks from the date of signing of BESSA.	The Scheduled Commissioning Date (SCD) for commissioning of the full capacity of the Project shall be within Twelve (12) months from the date of signing of BESSA. In case the BESSD commits to commission in less than 12 months, then the same shall be considered as SCD.
20	In Volume-3, Page No. 35 "Special Conditions of Contract – Part B –	In consideration of the promises and mutual agreements	In consideration of the <b>premises</b> and mutual agreements



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S. No	Clause No.	Existing Clause	Amended /Added Clause
	Operations &		
	Maintenance"		
21	Volume-3, Page No. 36	the monthly Tariff Payments, on or before the Due Date	the monthly Tariff Payments, on or before the Due Date
		i.e., within 60 days from date of submission of invoice	i.e., within <b>45</b> days from date of submission of invoice
22	Volume-3, Page No. 37,	i. In the event of delay in payment of a Monthly Bill by the	Late Payment Surcharge, will be as per Late Payment
	clause 2.3	Buying Utility, within 30 days beyond its Due Date, a Late	Surcharge and Related Matters) Rules-2022, notified by
		Payment Surcharge shall be payable by the Buying Utility	MoP on 3 June 2022.
		to BESSD at the rate of 1.25% per month on the	
		outstanding amount calculated on a day-today basis. The	
		Late Payment Surcharge shall be claimed by BESSD	
		through the next Monthly Bill.All payments by Buying	
		Utility to the BESSD for BESS Capacity procured from it	
		shall be first adjusted towards Late Payment Surcharge	
		and thereafter, towards monthly charges, starting from	
		the longest overdue bill.	
		ii. If the period of default lies in two or more financial	
		years, the base rate of Late Payment Surcharge shall be	
		calculated separately for the periods falling in different	
23	Volume-3, Page No. 47	years.  The BESSD shall guarantee AC to AC roundtrip efficiency	The BESSD shall guarantee AC to AC roundtrip efficiency
23	clause 3.6	(RtE) of system on monthly basis. The BESSD shall be	(RtE) of system on monthly basis. The guaranteed RtE for
	cidase 5.0	liable for Liquidated Damages to the Buying Utility, if any,	the month should be greater than the minimum RtE
		on account of excess conversion losses, based on the	(RtE <sub>m</sub> ) as defined in Annexure-1 of this corrigendum. The
		following conditions:	BESSD shall be liable for Liquidated Damages to the
		a) For RtE <70%, there shall be a liquidated damage @	Buying Utility, if any, on account of excess conversion
		the Average Power Purchase Cost of the Buying Utility	losses, based on the following conditions:
		charge of previous financial year of the Buying Utility	a) For RtE <70%, there shall be a liquidated damage @
		of excess conversion losses considering system RtE =	the Average Power Purchase Cost of the Buying
		85%. Further, tariff payment for the corresponding	Utility for the previous financial year for the excess
		month shall not be made to the BESSD;	conversion losses considering system RtE = RtE <sub>m</sub> .



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		b) For 70% ≤ RtE < 85%, there shall be a liquidated damage levied @ the Average Power Purchase Cost of the Buying Utility charge of previous financial year of the Buying Utility of excess conversion losses considering system RtE = 85%.	<ul> <li>Further, tariff payment for the corresponding month shall not be made to the BESSD;</li> <li>b) For 70% ≤ RtE &lt; RtE<sub>m</sub>, there shall be a liquidated damage @ the Average Power Purchase Cost of the Buying Utility for the previous financial year for the excess conversion losses considering system RtE = RtE<sub>m</sub>.</li> </ul>
24	Volume-3, Page No. 48 clause 3.6 (b)	Note: It is clarified that the actual injection/ discharging of the BESS shall be considered after Auxiliary Power load of BESS.	Considered removed
25	Volume 3, Page No. 49 clause 3.8	New Clause	Auxiliary Consumption  The auxiliary consumption charges shall be borne by the buying utility, capped at 2.5% of the 80 MWh on a daily basis. The BESSD shall be liable for any liquidated damages for auxiliary consumption above this limit. The additional units will be charged at the Average Power Procurement Cost of the Buying Utility for the previous year. The accounting for the same will take place on a monthly basis



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## **Annexure 1: Round-Trip Efficiency**

The below table specifies the minimum round-trip efficiency to be fulfilled by the BESS in each year

Year	Min. Round-trip efficiency at the end of Year
1	84.75%
2	84.50%
3	84.25%
4	84.00%
5	83.75%
6	83.50%
7	83.25%
8	83.00%
9	82.75%
10	82.50%
11	82.25%
12	82.00%

The minimum monthly RTE in a year  $RTE_{m}\hspace{0.5mm}is\hspace{0.5mm}defined$  as:

$$RtE_{m} = \left( mRtE_{n-1} - (mRtE_{n-1} - mRtE_{n}) \cdot \frac{m}{12} \right)$$

Where

m refers to the m<sup>th</sup> month in a year;

 $\boldsymbol{n}$  refers to the  $\boldsymbol{n}^{th}$  year;

 $mRtE_{n}$  refers to the minimum RtE at the end of year n