

	Description	Queries/ Comments	Response
1	The Lender will absorb the currency mismatch risk between INR revenue payments and USD-denominated debt service (interest and repayments), noting that the notwithstanding this the payments themselves will be due in USD	As we understand, at the time of draw down, the amount given in USD will be converted by developer at a certain spot rate which will change at the time of repayment of loan. This difference will be borne by lenders. So what will be the mechanism and frequency of settlement of difference in INR-USD for interest & debt repayments?	The loan documentation will set out a INR repayment schedule based on the conversion to USD at the time of signing. No ongoing settlement is therefore required as the loan itself will be in INR. However, as noted in the previous clarification, the borrower will be required to convert the INR repayment to USD at the applicable exchange rate so that GEAPP receives its return in USD currency.
2	-	As per Tenor Clause, Moratorium is of 2.5 Years and as per Interest Rate Clause following 1.5 Years a fixed interest rate of 1% is applicable. Does it mean there will not be any interest for first 1.5 Years?	Yes, there won't be any interest during the first 1.5 years.
3	The BESSD/ bidder shall commit 30 percent of the total capital investment of the project as equity investment.	Can the sponsor inject the minimum equity of 30% of project cost in the form of shareholder loan?	This could be considered to some extent, subject to it being subordinated to GEAPP's loan and not for the full amount (some ratio of SHL to equity would need to be kept to). GEAPP will receive relevant feedback from its legal advisors at the time before agreeing to some SHL in the structure and would appreciate a written rationale for why it is preferred over full equity contribution, if included in the final bid.
4	Site visit	The entrance of the Project location is small, crowded and has narrow approach road. There maybe issue of material movement. Request to confirm if any other alternative route or entrance available.	BESSD to make appropriate arrangements for material supply and movements. Google site location: https://goo.gl/maps/vQqDRrcrmPhfRknW8
5	Site visit	During site visit it was observed that DMRC metro is passing under the Project location. Request to kindly share the drawings of metro route must be shared along with permission required from DMRC for work in SubStation.	DMRC is not the stakeholder for this project. Google site location: https://goo.gl/maps/vQqDRrcrmPhfRknW8
6	Site visit	There is no clarity about the event of Force Majeure, if power is not available for charging to the developer. Request to clarify the following point	If power is not available for charging then it is not attributable to BESSD and shall not be considered as non-availability of the system.
7	Site visit	There is no auxilliary spare feeder available for auxilliary consumption of BESS. There is no space available for switchgear AC/DC conversion. Kindly provide clarity.	BRPL will provide the connection for auxilliary AC power at 415V till the metering point. DC supply shall be provided from existing DCDB in the grid station.
8	Site visit	Kindly provide details of protection, drawings and layouts of outgoing and incoming feeders.	Shall be shared during detailed engineering if required
9	Site visit	There must be issue in injecting 20MW in the 11 KV feeders. Also there will challenge of higher i2R losses at 11KV both for developer and BRPL.	Interconnection point is at 11kV and the supply shall be load following.
10	Site visit	Kindly provide details about the historical annual Grid Availability of the Kilocari substation	It is a major load center with rare or no events of grid failure. The historical data shall be shared during detailed engineering only if required.
11	Site visit	Kindly confirm the availability of spare ports and spare cards in the RTU (Make: ABB) for connecting BESS feeders to the existing SCADA system	The interconnection to BRPL's SCADA and conversion to IEC-104 will be a standalone system and not via existing RTU.
12	Site visit	Kindly provide Under ground cable layout of Substation	Shall be shared during detailed engineering
13	Site visit	Kindly confirm if the existing SS earthing be used by the developer for earthing the BESS system. Request to provide Earthing layout of Substation	BESSD to make separate earthing arrangements.
14	Site visit	Request to provide detail of Existing fire protection system installed inside the switchgear room	There is no fire protection system inside the switchgear room only manual extinguishers are available. BESSD to provide and design separate protection system for the BESS and its BOS.
16	Site visit	Request to provide 11KV switchgear feeders schematic to integrate new feeder with existing feeders	It is already discussed and explained during site visit and shall be shared during detailed engineering.
17	Site visit, Vol I	The scope of dismantling the of sub structures (building foundations, underground tank & PCC for parking shed) shall be in the scope of BRPL. Further the effective date / BESSA signing shall be from the handover of vacant space (after removing temporary and permanent structures, clearing debris and scrap, clearance of vegetation, tank dismantling and filling of soil in the tank area etc. from the proposed BESS demarcated area as per the layout provided)	Land will be cleared and made available for project development by BRPL before signing of BESSA. However, site area grading including filling of soil in tank area shall be in the scope of bidder.
18	Site visit	Request to provide clarity on separate aux connection voltage ,distance of the aux connecting point from BESS installation space	BRPL to provide the connection at 415V for auxiliary power till metering point
15	Grid SLD	Request to provide updated asbuilt SLD of substation	Grid station's SLD shall be uploaded on website.

19	Format 2 - Order finalization and post order activities such issue of LOA, signing of BESSA etc. would be transacted directly between successful bidder(s) and Buying Utility	Amendment proposed to the clause: Order finalization and post order activities such issue of LOA, signing of BESSA etc. would be facilitated by Bid Manager	Clause to be retained
20	Format 12	In case of consortium, can the lead member submit the signed format along with seal or is it required for all members of the consortium are required to sign and seal the format.	Signature and seal of the lead member will suffice on all formats other than Format 12
21	General Query	In case of consortium, will the signature and seal of the lead member on all formats will suffice or signature and seal of all members would be required on all formats.	Signature and seal of the lead member will suffice on all formats other than Format 12
22	Land Handover	Please confirm the date of encumbrance free land handover after receipt of LOA, Any delay in land handover from date of signing of BESSA may lead to delay in project execution and should not be attributed to BESSD. We request to provide encumbrance free land prior or on date of signing of BESSA.	Land will be cleared and made available for project development by BRPL , before signing the BESSA.
23	Auxiliary Connection	Pls. specify if we have to apply for any separate Aux. connection or any charges applicable for the same.	BRPL will provide connection for auxiliary power consumption till the metering point. No charges shall be levied for taking the connection.
24	Auxiliary Power Requirement	As per corrigendum II, it has been mentioned that “the auxiliary consumption charges will be borne by BRPL shall be capped at 2.5% of the 80MWh on a daily basis”, Whereas we would like to apprise that the actual Auxiliary consumption of a highly optimized solution is coming approx. 500KVA/5MWh for 80MWh dispatchable capacity on daily basis. Request you to kindly consider the Aux. consumption in tune of 6% of 80MWh instead of 2.5% at present.	Clause has been amended as follows: The bidder will need to take a separate connection for auxiliary consumption and will be charged on a monthly basis for the actual consumption recording in the meter. The consumption will be charged at BRPL's Non-Domestic LT tariff rates (Fixed and Energy Charges) as amended by DERC from time to time or at the rate approved by DERC during Tariff approval. Bidders are required to factor the cost of auxiliary consumption while quoting their tariff and are expected to optimize system design accordingly. Bidders are also requested to separately submit the expected annual charges for auxiliary consumption as a part of Format 3.
25	Volume-1, Page No. 23, S. No. 5 Auxiliary power supply	2.5% would suffice for 1 cycle per day condition. Since the tender is for 2 cycles per day, the aux power is approx. to 3% for the battery technology till DC side. Request TERI to cap the aux power to 3% average for the battery technology till DC side.	Clause has been amended as follows: The bidder will need to take a separate connection for auxiliary consumption and will be charged on a monthly basis for the actual consumption recording in the meter. The consumption will be charged at BRPL's Non-Domestic LT tariff rates (Fixed and Energy Charges) as amended by DERC from time to time or at the rate approved by DERC during Tariff approval. Bidders are required to factor the cost of auxiliary consumption while quoting their tariff and are expected to optimize system design accordingly. Bidders are also requested to separately submit the expected annual charges for auxiliary consumption as a part of Format 3.
26	Financing Agreement	Though it has been discussed during pre-bid, we request you to kindly confirm the date of financing agreement.	The financing agreement is subject to approval of Tariff by the Commission and therefore, the date can not be confirmed at present.
27	Tariff adoption	Pertaining to Clause No. 2.3.2 of Volume 3, “Any delay from the Effective Date of BESSA in issuance of Order for the adoption of tariff by the Appropriate Commission, shall entail a corresponding extension in the Scheduled Commissioning Date for equal number of days for which the Commission order has been delayed beyond the Effective Date of BESSA.” Kindly specify the date of tariff adoption beyond which the delay shall be considered.	BESSA will be signed after approval from hon'ble commission.
28	PBG of 5% CapEx	We request you to reduce the PBG on YoY basis after successful Operation year of each year, considering the fact that as a developer we are investing in the project and any non-performance will lead to loss of revenue to us, Keeping this high amount of PBG for the entire duration may lead to Higher Tariff whereas we suggest to keep the provision on reducing basis based on yearly operations.	Clause to be retained.
	PBG	Can the PBG be Fully Paid by lead member or any partial investment done from consortium member?	PBG can be fully paid by lead member

29	PQ	<p>As the tender call for a execution experience of min 01MWhr BESS project, we would like to understand if we can use the credentials of Tata Power Group company/ Subsidiary against this requirement (which have higher capacity BESS projects under operation as well as execution).</p> <p>We would also like to submit as not many BESS projects have been implemented in India, majority of the developers do not have such credentials in-house. Hence, please consider removing this condition entirely (All the recent projects of similar modality by various central & state utilities like SECI, NTPC, GUVNL UPPCL etc also did not ask for similar technical PQ)</p>	<p>Bidders may utilise credentials of parent companies, however, credentials of group companies would not be considered</p>
30	Consortium/Partnership	<p>The current tender conditions allow bidder to on-board BESS OEM as consortium partners to fulfil the PQ requirements, however, the proposed partnership model is an 'Equity contribution' based model wherein all the partners must have Non-Zero equity contribution.</p> <ul style="list-style-type: none"> •We have been in touch with major BESS OEM operating in India & understood that most of them are not comfortable with this model as they are manufacturers & operate on "Cost+ Margin model" where the period to recover both is between 2-3 years only. However, in this case, they returns shall be distributed across 12 years of projects operation period. •Also, them being OEM's, they do not have expertise around Developer domain & do not want to take liabilities of the complete project & operations as equity partner. They operate as suppliers & battery expert & take care of liabilities only related to their product (BESS in this case) •Hence, we are finding it difficult to engage suitable BESS OEM on given conditions & request to kindly modify the given conditions & allow non-equity based partnerships. As developers, we are open to absorb all the operational liabilities for the given project •Also, historically none of the similar projects concluded recently by major utilities like SECI/NTPC/GUVNL etc did not ask for such requirements. 	<p>The bidders may only include credentials from those consortium members that have non-zero equity participation</p>
	Consortium/Partnership	<p>CONSORTIUM Members Has Any minimum % of equity investment for this tender</p>	<p>No minimum equity % has been specified</p>
31	Submission date	<p>The given submission date (i.e. 3rd October 2023) does not give us reasonable time to establish partnerships, work on the BESS solution & get investment approvals from our management.</p> <p>All these are time taking activities & reasonable time must be given to work out our techno-commercially best bids.</p> <p>Hence, we request to allow minimum 4 weeks (i.e. till 22nd October 2023) for us to prepare & submit our bids.</p>	<p>Clause to be retained</p>